

BHARTI AIRTEL LIMITED

Registered Office: Bharti Crescent, 1, Nelson Mandela Road, Vasant Kunj, Phase II, New Delhi – 110 070, India

Financial results for the fourth quarter & year ended March 31, 2010

1. Consolidated summarised financial results of Bharti Airtel Limited and its subsidiaries prepared as per United States Generally Accepted Accounting Principles (US GAAP)

(In Rs Crore except ratios)

Particulars	Quarter Ended			Year Ended		
	March 2010	March 2009	Y-o-Y Growth	March 2010	March 2009	Y-o-Y Growth
	Audited	Audited		Audited	Audited	
Total revenues	10,055.70	9,824.50	2%	39,615.00	36,961.50	7%
EBITDA before Acquisition Related Cost	3,919.80	4,001.40	-2%	16,124.44	15,167.80	6%
Acquisition Related Cost	97.64	0.00		97.64	0.00	
EBITDA after Acquisition Related Cost	3,822.16	4,001.40	-4%	16,026.80	15,167.80	6%
Cash profit from operations	4,005.80	3,787.80	6%	16,605.00	14,006.50	19%
Earnings/(loss) before taxation	2,458.55	2,490.60	-1%	10,697.80	9,307.30	15%
Current tax expense/ (income)	487.00	277.80	75%	2,214.50	1,040.00	113%
Earnings/(loss) after current tax expense	1,971.55	2,212.80	-11%	8,483.30	8,267.30	3%
Deferred tax expense / (income)	(141.80)	(75.60)	88%	(818.60)	(378.50)	116%
Net profit / (loss)	2,055.06	2,239.30	-8%	9,102.60	8,469.90	7%
EBITDA / Total revenues	38.0%	40.7%		40.5%	41.0%	

2. Consolidated summarised financial results of Bharti Airtel Limited and its subsidiaries/ joint ventures/ associates prepared as per Indian Generally Accepted Accounting Principles (IGAAP)

(In Rs. Crore except per share data)

S. No.	Particulars	Quarter Ended March 31,		Year Ended March 31,	
		2010	2009	2010	2009
		Audited	Audited	Audited	Audited
1	a) Net Sales/ Income from Operations b) Other Operating Income Total Income	10,739.41 - 10,739.41	10,255.14 - 10,255.14	41,829.46 - 41,829.46	37,352.08 - 37,352.08
2	Total Expenditure (a) Employee Cost (b) Depreciation & Amortisation (c) License Fees & Spectrum Charges (d) Access & Interconnection Charges (e) Network Operating Expenses (f) Sales & Marketing (g) Administration & others (h) Other Expenditure	8,336.90 455.68 1,671.10 1,059.32 1,157.62 2,371.57 770.35 755.84 95.42	7,546.59 485.44 1,324.64 1,060.77 1,415.47 1,990.36 647.25 546.10 76.56	31,457.03 1,898.07 6,199.41 4,087.52 4,480.65 8,912.39 2,789.68 2,774.92 314.39	27,052.17 1,791.65 4,672.77 3,826.99 5,290.87 6,232.79 2,461.17 2,452.30 323.63
3	Profit from Operations before Other Income, Interest, Share of Loss / (Gain) in Associates, Exceptional Items and Tax (1-2)	2,402.51	2,708.55	10,372.43	10,299.91
4	Other Income	43.21	40.51	122.47	152.38
5	Profit before Interest, Share of Loss / (Gain) in Associates, Exceptional Items and Tax (3+4)	2,445.72	2,749.06	10,494.90	10,452.29
6	Interest Expense / (Income) Net	(174.67)	398.69	(503.00)	1,861.28
7	Share of Loss / (Gain) in Associates	3.23	-	4.83	-
8	Profit after Interest, Share of Loss / (Gain) in Associates but before Exceptional Items and Tax	2,617.16	2,350.37	10,993.07	8,591.01
9	Exceptional Items	97.64	-	97.64	-
10	Profit (+) / Loss (-) from Ordinary Activities after Exceptional Items but before Tax	2,519.52	2,350.37	10,895.43	8,591.01
11	Tax Expense -Current Tax -Fringe Benefit Tax -Deferred Tax (Credit) / Charge	437.80 273.14 - 164.66	254.34 301.20 6.37 (53.23)	1,533.91 1,099.75 - 434.16	546.83 808.23 40.81 (302.21)
12	Net profit (+) / loss (-) from Ordinary Activities after tax	2,081.72	2,096.03	9,361.52	8,044.18
13	Extraordinary items (net of tax expenses)	-	-	-	-
14	Profit (+) / Loss (-) for the period	2,081.72	2,096.03	9,361.52	8,044.18
15	Minority Interest	57.61	48.30	198.39	185.23
16	Net Profit/Loss for the period	2,024.11	2,047.73	9,163.13	7,858.95
17	Paid-up equity share capital (Face value Rs.5/- each)	1,898.77	1,898.24	1,898.77	1,898.24
18	Reserves excluding revaluation reserves including employee stock option outstanding (Refer Note 5 below)	37,978.02	27,227.26	37,978.02	27,227.26
19	Earnings per share (in Rs.)- Post Stock split a. Basic and diluted EPS before Extraordinary items i) Basic ii) Diluted a. Basic and diluted EPS after Extraordinary items i) Basic ii) Diluted	5.331 5.330 5.331 5.330	5.394 5.394 5.394 5.394	24.133 24.126 24.133 24.126	20.702 20.696 20.702 20.696
20	Public Shareholding a. Number of shares b. Percentage of shareholding	1,221,736,754 32.17%	1,247,018,790 32.85%	1,221,736,754 32.17%	1,247,018,790 32.85%
21	Promoters and Promoter Group Shareholding a) Pledged/ Encumbered - Number of Shares - Percentage of Shares (as a % of the total shareholding of the promoter and promoter group) - Percentage of Shares (as a % of the total share capital of the Company) b) Non-encumbered - Number of Shares - Percentage of Shares (as a % of the total shareholding of the promoter and promoter group)	Nil Nil Nil 2,575,793,342 100%	Nil Nil Nil 2,549,460,802 100%	Nil Nil Nil 2,575,793,342 100%	Nil Nil Nil 2,549,460,802 100%

Note : The consolidated financial results include the results of Bharti Airtel Limited and (i) its subsidiaries, Bharti Hexacom Limited, Bharti Airtel Services Limited, Bharti Aquanet Limited (merged wef from January 1, 2009), Bharti Infratel Limited, Bharti Telemedia Limited, Bharti Airtel (USA) Limited, Bharti Airtel (UK) Limited, Bharti Airtel (Canada) Limited, Bharti Airtel (Hong Kong) Limited, Bharti Airtel Lanka (Private) Limited, Bharti Airtel (Singapore) Private Limited, Bharti Airtel Holdings (Singapore) Pte Limited, Network i2i Limited, Bharti Infratel Lanka (Private) Limited (subsidiary of Bharti Airtel Lanka (Private) Limited), Bharti Infratel Ventures Limited (subsidiary of Bharti Infratel Limited), Warid Telecom International Limited (subsidiary of Bharti Airtel Holdings (Singapore) Pte Limited), Bharti International (Singapore) Pte Limited (subsidiary of Bharti Airtel Holdings (Singapore) Pte Limited) and Bharti Airtel International (Netherlands) B.V. (subsidiary of Bharti International (Singapore) Pte Ltd.), (ii) its joint ventures, Indus Towers Limited (joint venture of Bharti Infratel Limited), Bridge Mobile Pte limited, Forum 1 Aviation Limited, and (iii) its associate companies, Bharti Teleport Limited and Alcatel-Lucent Network Management Services India Limited.

3. Segment Reporting – Audited as per Indian GAAP (as Consolidated Entity)

(In Rs Crore)

Particulars	Quarter Ended March 31,		Year Ended March 31,	
	2010	2009	2010	2009
	Audited	Audited	Audited	Audited
1. Segment Revenue				
Net sale/income from each segment				
a) Mobile Services	8,227.05	8,242.98	32,571.71	30,418.85
b) Telemedia Services	851.59	859.27	3,419.44	3,342.60
c) Enterprise Services	2,103.07	2,147.81	8,438.56	8,341.71
d) Passive Infrastructure Services	1,918.20	1,457.85	7,008.17	5,091.30
e) Others	209.88	97.05	586.04	400.02
Total	13,309.79	12,804.95	52,023.92	47,594.48
Less: Inter Segment Eliminations	2,527.16	2,509.30	10,071.98	10,090.02
Net sales/income	10,782.63	10,295.65	41,951.94	37,504.46
2. Segment Results				
Profit/(Loss) before tax and interest from each segment				
a) Mobile Services	1,568.86	1,874.80	6,937.86	6,874.61
b) Telemedia Services	179.30	197.27	751.78	818.79
c) Enterprise Services	810.68	839.60	3,424.76	3,163.73
d) Passive Infrastructure Services	193.67	24.61	632.69	320.42
e) Others	(403.30)	(178.26)	(1,337.16)	(686.10)
Total	2,349.21	2,758.02	10,409.93	10,491.45
Less: Inter Segment Eliminations	4.36	8.96	17.50	39.16
Total profit/(loss) before tax and interest	2,344.85	2,749.06	10,392.43	10,452.29
Less :				
i) Interest	(174.67)	398.69	(503.00)	1,861.28
Total profit before tax	2,519.52	2,350.37	10,895.43	8,591.01
3. Capital Employed				
(Segment assets - Segment liabilities)				
a) Mobile Services	16,796.26	13,352.29	16,796.26	13,352.29
b) Telemedia Services	4,454.75	4,168.07	4,454.75	4,168.07
c) Enterprise Services	5,691.02	4,889.07	5,691.02	4,889.07
d) Passive Infrastructure Services	13,209.64	10,789.81	13,209.64	10,789.81
e) Others	1,215.94	(2,870.87)	1,215.94	(2,870.87)
Total	41,367.61	30,328.37	41,367.61	30,328.37

4. Summary of differences in net income/ profit between US GAAP (audited) and Indian GAAP (audited).

(In Rs Crore)

Particulars	Quarter Ended	Year Ended
	March 31, 2010	March 31, 2010
Net profit / (loss) as per US GAAP	2,055.06	9,102.60
Add: Differences on account of:		
Minority Interest and loss of Joint Venture	(1.00)	(1.00)
Deferred Tax expense	(91.80)	(121.59)
Less: Differences on account of:		
Amortisation of Goodwill/ Intangibles	24.60	85.03
Being difference in revenue recognition	(2.20)	(11.48)
License fee amortisation	14.64	58.46
Differences in accounting for finance charges	(48.74)	(326.63)
Remeasurement of financial instruments not applicable in IGAAP	(34.53)	55.03
Differential depreciation provided in IGAAP due to forex fluctuations not considered in US GAAP	(15.62)	(43.92)
Consolidation of ESOP trust	0.00	0.39
Net profit/(loss) as per Indian GAAP	2,024.11	9,163.13

5. Audited financial results for the fourth quarter & year ended March 31, 2010 as per Indian GAAP (as Stand alone Entity)

(In Rs. Crore except per share data)

S. No.	Particulars	Quarter Ended March 31,		Year Ended March 31,	
		2010	2009	2010	2009
		Audited	Audited	Audited	Audited
1	a) Net Sales/ Income from Operations b) Other Operating Income Total Revenue	8,911.92 - 8,911.92	9,016.81 - 9,016.81	35,609.54 - 35,609.54	34,014.29 - 34,014.29
2	Total Expenditure (a) Employee Cost (b) Depreciation & Amortisation (c) License Fees & Spectrum Charges (d) Access & Interconnection Charges (e) Network Operating Expenses (f) Sales & Marketing (g) Administration & others (h) Other Expenditure	6,698.49 379.05 1,002.86 968.36 1,146.10 1,917.44 672.51 570.80 41.37	6,382.40 398.21 902.33 985.90 1,392.35 1,672.52 574.74 418.03 38.32	25,855.67 1,530.55 3,890.08 3,754.87 4,435.68 7,446.72 2,404.91 2,240.15 152.71	24,229.51 1,498.34 3,206.28 3,582.18 5,203.41 6,326.89 2,176.40 2,087.53 148.48
3	Profit from Operations before Other Income, Interest & Exceptional Items and Tax (1-2)	2,213.43	2,634.41	9,753.87	9,784.78
4	Other Income	32.40	32.85	89.73	140.74
5	Profit before Interest & Exceptional Items and Tax (3+4)	2,245.83	2,667.26	9,843.60	9,925.52
6	Interest Expense / (Income) Net	(279.84)	344.80	(855.65)	1,763.98
7	Profit after Interest but before Exceptional Items and Tax	2,525.67	2,322.46	10,699.25	8,161.54
8	Exceptional items	-	-	-	-
9	Profit (+) /Loss(-) from Ordinary Activities before Tax	2,525.67	2,322.46	10,699.25	8,161.54
10	Tax Expenses -Current Tax -Fringe Benefit Tax -Deferred Tax (Credit) / Charge	396.06 246.87 - 149.19	247.47 285.25 5.30 (43.08)	1,273.09 942.73 - 330.36	417.70 777.73 35.87 (395.90)
11	Net profit (+)/ loss(-) from Ordinary Activities after tax	2,129.61	2,074.99	9,426.16	7,743.84
12	Extraordinary Items (net of tax expenses)	-	-	-	-
13	Net Profit(+)/ Loss (-) for the period	2,129.61	2,074.99	9,426.16	7,743.84
14	Paid-up equity share capital (Face value Rs.5/- each)	1,898.77	1,898.24	1,898.77	1,898.24
15	Reserves excluding revaluation reserves including employee stock option outstanding (Refer Note 5 below)	34,836.28	25,743.30	34,836.28	25,743.30
16	Earnings per share (in Rs.)- Post Stock split a. Basic and diluted EPS before Extraordinary items i) Basic ii) Diluted a. Basic and diluted EPS after Extraordinary items i) Basic ii) Diluted	 5.608 5.608 5.608 5.608	 5.465 5.465 5.465 5.465	 24.826 24.818 24.826 24.818	 20.399 20.393 20.399 20.393
17	Public Shareholding a. Number of shares b. Percentage of shareholding	1,221,736,754 32.17%	1,247,018,790 32.85%	1,221,736,754 32.17%	1,247,018,790 32.85%
18	Promoters and Promoter Group Shareholding a) Pledged/ Encumbered - Number of Shares - Percentage of Shares (as a % of the total shareholding of the promoter and promoter group) - Percentage of Shares (as a % of the total share capital of the Company) b) Non-encumbered - Number of Shares - Percentage of Shares (as a % of the total shareholding of the promoter and promoter group) - Percentage of Shares (as a % of the total share capital of the Company)	 Nil Nil Nil 2,575,793,342 100% 67.83%	 Nil Nil Nil 2,549,460,802 100% 67.15%	 Nil Nil Nil 2,575,793,342 100% 67.83%	 Nil Nil Nil 2,549,460,802 100% 67.15%

Notes to accounts for the fourth quarter and financial year ended March 31, 2010

- The above financial results for the fourth quarter and financial year ended March 31, 2010 have been reviewed by the Audit Committee in its meeting held on April 27, 2010 and approved by the Board of Directors in its meeting held on April 28, 2010.

2. Segment wise revenue, results and capital employed have been provided separately under segment reporting. The consolidated financial statement has been furnished to provide information about overall business of the Company, its subsidiaries, joint ventures and associates.
3. Previous year's / periods' figures have been regrouped / rearranged, wherever required.
4. During the quarter ended March 31, 2010, the Company has allotted 578,116 new equity shares to employees upon exercise of stock options granted under the ESOP Scheme 2005. As a result, the paid up equity share capital of the Company has increased from Rs. 1898.48 crore to Rs. 1898.77 crore as on March 31, 2010.
5. Reserves and surplus as at March 31, 2010 include Rs 186.09 crores for the Company and Rs. 261.96 crores for the Group, towards employee stock option outstanding (net of the related deferred cost) account.
6. (a) Pursuant to an agreement dated January 12, 2010, Bharti Airtel Holdings (Singapore) Pte. Limited, Singapore, a wholly owned subsidiary of the Company has acquired 70% equity stake in Warid Telecom International Limited, Bangladesh ('WTIL') through a combination of allotment of new shares and purchase of existing shares from Dhabi group for a total consideration of USD 300.10 million. Accordingly, WTIL has become a subsidiary of the Company with effect from February 25, 2010.
- (b) On March 30, 2010, the Company entered into definitive agreements with the Zain Group to acquire Zain Africa B.V for an enterprise value of US\$ 10.7 billion. The Company, through its overseas wholly owned subsidiary companies, will acquire Zain Africa's mobile operations in 15 countries with a total subscriber base of over 42 million. The parties are working towards completion of the transaction in the coming weeks.
- (c) Exceptional items relate to acquisition related costs such as advisory and professional fees/ expenses directly attributable to the acquisitions in Bangladesh and Africa.
7. During the quarter ended March 31, 2010, the Company has made the following investments:
 - USD 311 million in the equity shares of Bharti Airtel Holdings (Singapore) Pte Limited, a wholly owned subsidiary company;
 - USD 3000 in the equity shares of Bharti International (Singapore) Pte Ltd, a wholly owned subsidiary company (through Bharti Airtel Holdings (Singapore) Pte Ltd) incorporated in the quarter;
 - Euro 200 in the equity shares of Bharti Airtel International (Netherlands) B.V., a wholly owned subsidiary company (through Bharti International (Singapore) Pte Ltd) incorporated in the quarter.
8. In April 2010, the Company has incorporated a wholly owned subsidiary, Airtel M Commerce Services Limited and has invested Rs. 2 crores in its 2,000,000 equity shares of Rs. 10/- each.
9. During the quarter ended March 31, 2010, Bharti Infratel Limited, a subsidiary of the Company has converted 3,084,900 Interest Free Unsecured Convertible Debentures into 39,120,640 equity shares of Rs. 10 each at a premium of Rs. 778.561 per share. Post conversion, the shareholding of the Company in Bharti Infratel Limited has reduced from 92.31% to 86.09 %.
10. Subject to the approval of the shareholders in the ensuing Annual General Meeting of the Company, the Board of Directors has recommended a final dividend of Re 1.00 per equity share of Rs. 5/- each for the financial year 2009-2010.
11. During the quarter, the Company made the following organizational changes effective March 1, 2010:
 - Mr. Manoj Kohli has been designated as CEO (International) and Joint Managing Director and will head the dedicated international business group;
 - Mr. Sanjay Kapoor has been designated as CEO (India and South Asia) responsible for India and South Asia businesses of the Company.
12. As per the policy on Independent Directors adopted by the Board, Mr. Bashir Currimjee, Independent Non-executive Director retires from the Board of Directors of the Company at the conclusion of the Board meeting on April 28, 2010. Further, Mr. Mauro Sentinelli has resigned from the Board of the Company from the conclusion of the Board Meeting on April 28 2010.
13. Status of investor complaints as on March 31, 2010 is as follows:

Complaints pending as on January 1, 2010	Nil
Complaints received during the quarter	24
Complaints resolved during the quarter	24
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Pending as on March 31, 2010	Nil
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6. Segment Reporting - Audited as per Indian GAAP (as Stand alone entity)

(In Rs Crore)

Particulars	Quarter Ended March 31,		Year Ended March 31,	
	2010	2009	2010	2009
	Audited	Audited	Audited	Audited
1. Segment Revenue				
Net sale/income from each segment				
a) Mobile Services	7,509.25	7,636.40	29,885.39	28,273.28
b) Telemedia Services	842.51	850.49	3,383.30	3,311.54
c) Enterprise Services	2,043.80	2,085.07	8,255.82	8,125.46
d) Others	0.62	0.13	2.87	36.19
Total	10,396.18	10,572.09	41,527.38	39,746.47
Less: Inter Segment Eliminations	1,451.86	1,522.43	5,828.11	5,591.44
Net sales/Income	8,944.32	9,049.66	35,699.27	34,155.03
2. Segment Results				
Profit/(Loss) before tax and interest from each segment				
a) Mobile Services	1,465.15	1,770.12	6,481.97	6,399.44
b) Telemedia Services	179.74	196.04	749.85	814.93
c) Enterprise Services	793.54	813.40	3,358.16	3,147.14
d) Others	(192.84)	(112.30)	(746.62)	(435.99)
Total	2,245.59	2,667.26	9,843.36	9,925.52
Less: Inter Segment Eliminations	(0.24)	-	(0.24)	-
Total profit/(loss) before tax and interest	2,245.83	2,667.26	9,843.60	9,925.52
Less :				
i) Interest	(279.84)	344.80	(855.65)	1,763.98
Total profit before tax	2,525.67	2,322.46	10,699.25	8,161.54
3. Capital Employed				
(Segment assets - Segment liabilities)				
a) Mobile Services	12,764.61	12,634.60	12,764.61	12,634.60
b) Telemedia Services	4,403.57	4,240.29	4,403.57	4,240.29
c) Enterprise Services	6,433.20	4,762.01	6,433.20	4,762.01
d) Others	11,832.88	5,590.54	11,832.88	5,590.54
Total	35,434.26	27,227.44	35,434.26	27,227.44

For Bharti Airtel Limited

For Bharti Airtel Limited

Sd/-

Sd/-

Manoj Kohli
CEO (International) & Joint Managing Director

Sanjay Kapoor
CEO (India & South Asia)

NewDelhi
April 28, 2010

"Bharti Airtel", or "the Company", wherever stated stands for Bharti Airtel Limited.
For more details on the financial results, please visit our website www.airtel.in